Buurst

A Data Performance Company

Buurst continues to disrupt the cloud storage industry with our innovative solutions that changes the way you think about your data on the cloud.

Fortune 500 to SMB companies across multiple industry verticals trust our cloud NAS product, SoftNAS with their mission-critical data.

Trusted by Top Brands

Albertsons

UNITED STATES COURTS

Wolters Kluwer

BOEING

NETFLIX

وزارة الثقافة
Ministry of Culture

HALLIBURTON

Disney

Vanguard

JioStar

highradius

Coca-Cola

Global Customer Footprint

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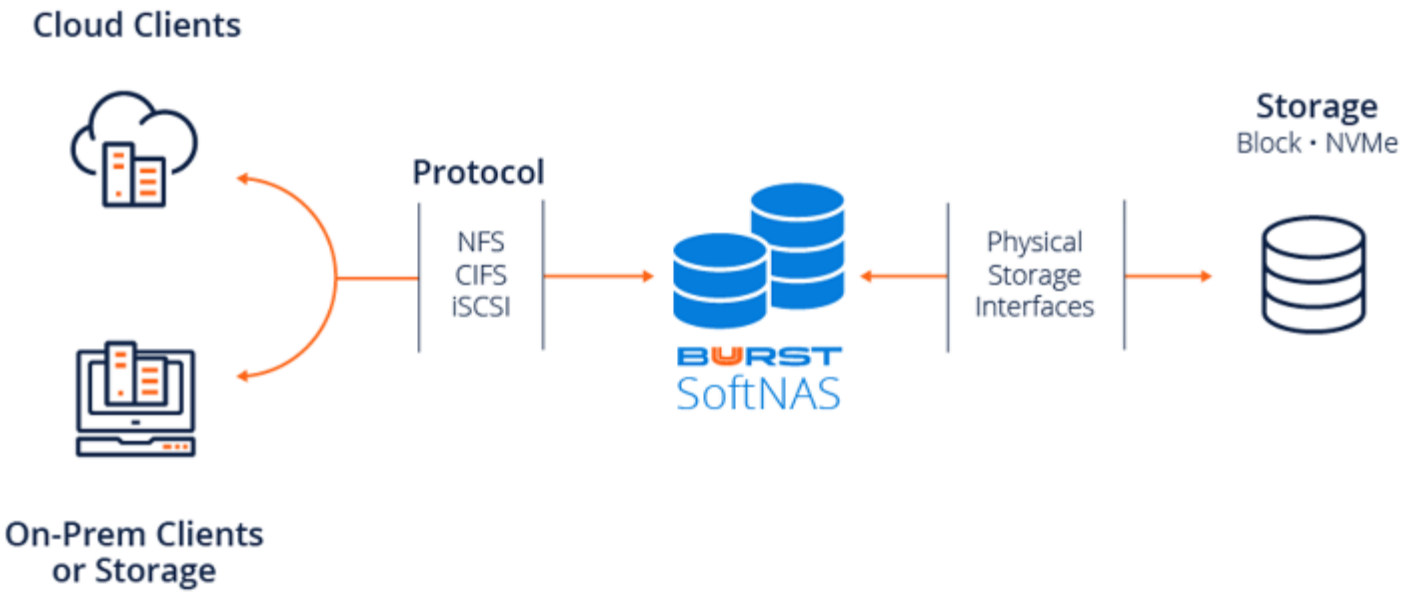
SoftNAS® Cloud NAS

High Performance NFS/CIFS/iSCSI NAS Storage

SoftNAS is a Linux-based virtual NAS appliance that's deployed on modern hypervisor-based systems. It runs as a virtual machine, providing a broad range of software-defined capabilities, including data performance, cost management, availability, control, backup and security.



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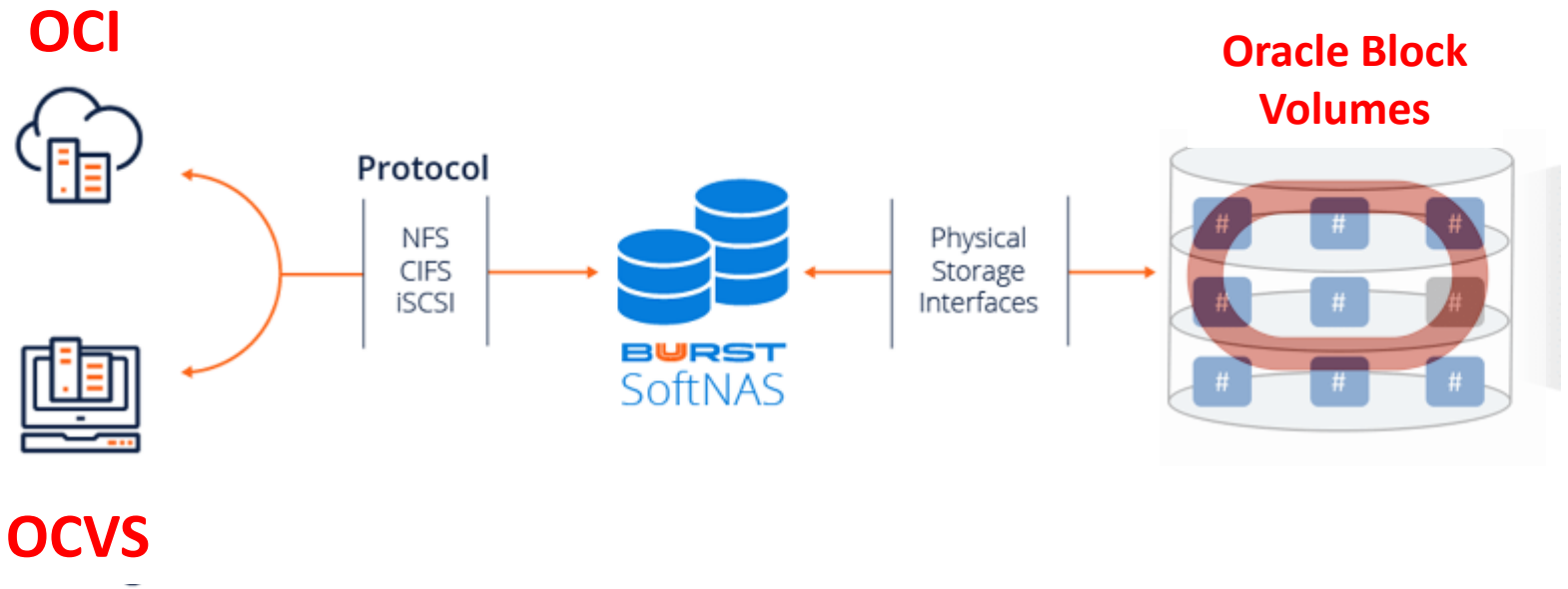
SoftNAS | Compute | Oracle Block Volumes | VPUs



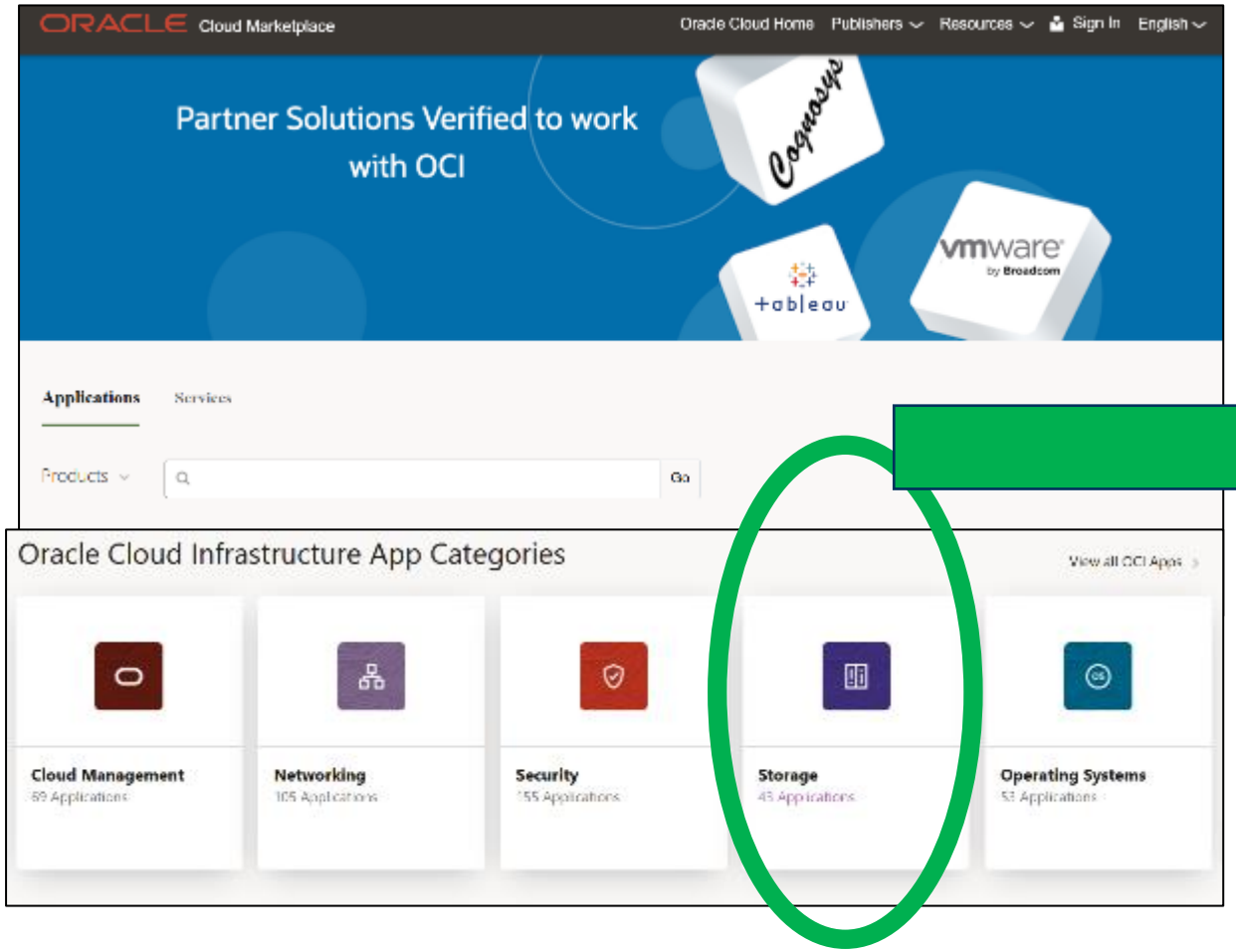
Key Advantages for Oracle Customers

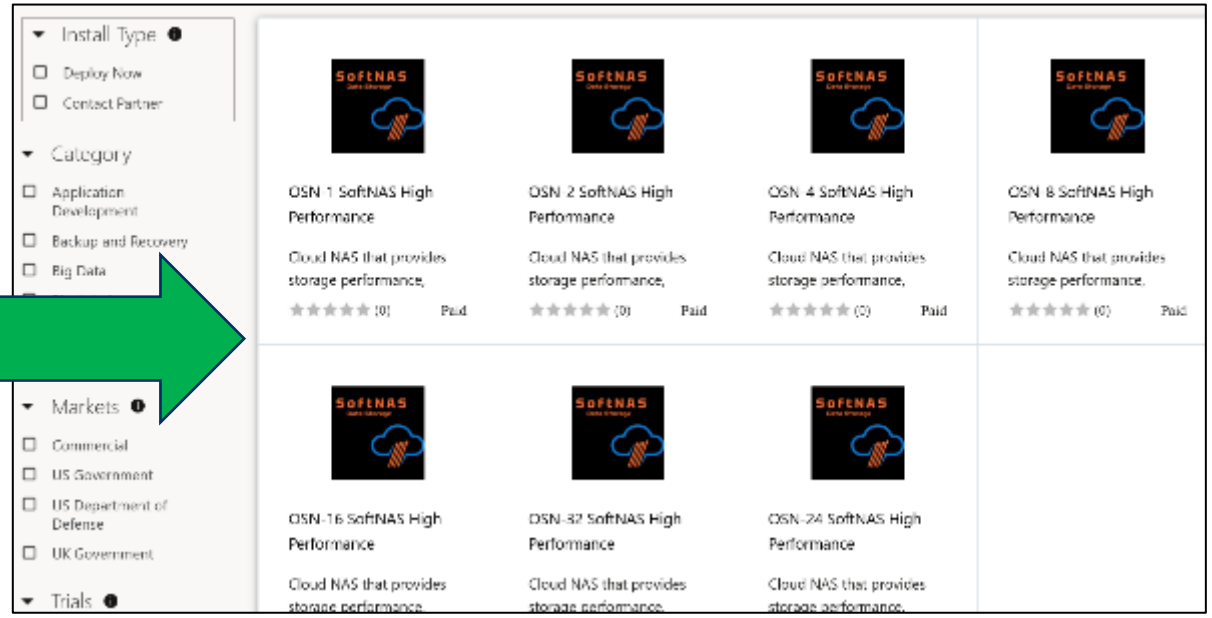
- High-Performance Storage with attractive costs
- High-Availability and Disaster Recovery
- Easy to deploy, Easy to Use
- NFSv3, v4 and other standard protocols supported

Enhancing Data Storage for Oracle Customers

- SoftNAS/Compute Instance/Block Volumes/VPUs
- FSS Alternative:
  - Lower costs
  - High Performance
  - NFSv4 and SMB

SoftNAS on Oracle Marketplace





SoftNAS Data Storage + ORACLE CLOUD

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SoftNAS Pricing on OCI Marketplace

- **SoftNAS Pricing based on Performance metrics: Throughput & IOPS**
- **Pricing Strategy**
  - Promote best-in-class TCO with Oracle E5 Flex Shape
  - SoftNAS listings 50% to 60% lower than other CSP Marketplaces
- **OCI Commercial, US GovCloud, UK GovCloud, and Sovereign Clouds**

"SKU"	OCPU	Memory	IOPS	MBps	Per HR	Per Year
OSN-1	1	8	521-7,813	62.5	$ 0.13	$ 1,139
OSN-2	2	16	1,042-15,625	125	$ 0.66	$ 5,782
OSN-4	4	32	2,083-31,250	250	$ 1.58	$ 13,841
OSN-8	8	64	6,000-50,000	500	$ 2.78	$ 24,353
OSN-16	16	128	9,000-100,000	1,000	$ 4.68	$ 40,997
OSN-24	24	192	12,000-150,000	1,500	$ 6.19	$ 54,224
OSN-32	32	512	15,000-150,000	2,000	$ 7.71	$ 67,540

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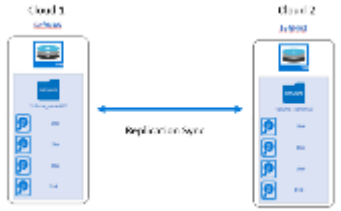
SoftNAS Use Cases & Vertical Capabilities

Windows File Shares

High-Availability



Disaster Recovery

Deduplication | Compression

Storage Cost Efficiencies

Business-Critical Workloads

Media & Entertainment

- T20 International Cricket Tournament
- Streaming & VOD
- 350TB - 500TB Video Data
- 16/32 OCPU level Workloads

Energy

HALLIBURTON

- Seismic Data Integration
- Full Waveform Inversion
- >2PB across 25+ instances
- 8/16 OCPU level Workloads

Aviation Support

- Technical Service Data
- Flight Info Data
- <1TB/Yr of Various Data
- 1/2 OCPU level Workloads

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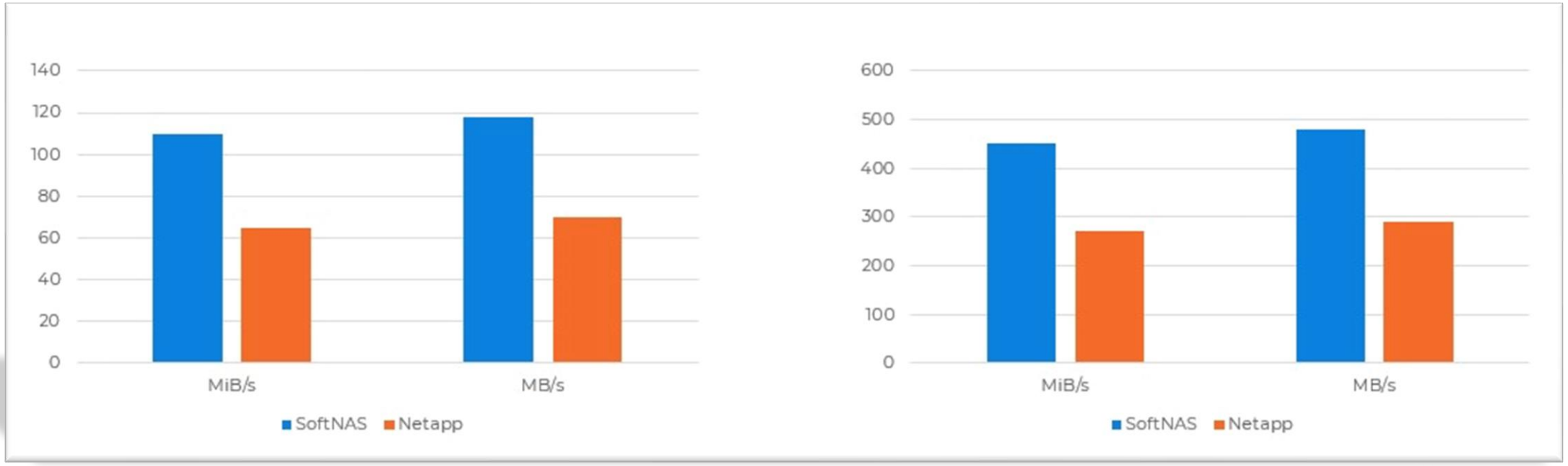
SoftNAS: Your Performance Solution

Get unparalleled performance without the high costs with SoftNAS



DataStage connection to SAP BW – READ
(128KiB-20/80ReadWriteRandom)

DataStage connection to SAP BW – WRITE
(128KiB-20/80ReadWriteRandom)

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24/7/365 Tech Support available through Gold Support package

Performance Monitoring

High-Availability & Disaster Recovery

Multiple Storage Pools and Storage Types SSD & HDD

SoftNAS Data Storage

NFSv3 & v4, CIFS/SMB, iSCSI

Encryption

Thin/Thick Provisioning

Volume Snapshots

AD/LDAP Integration

Compression & Deduplication

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SoftNAS Technical Support

	Standard Support	Gold Support *
Software Updates	Maintenance and feature updates	Maintenance and feature updates
Phone Support	8am – 5pm, Monday – Friday (US Central or Central European Time)	24 x 7 x 365
Online Support	Access to online knowledge base	Access to online knowledge base and case management
Phone Response time	Up to 24 hours, Within Monday – Friday	1 hour initial response, priority queue
Web Case & Email support	Yes	Priority response
Qualification	Product subscription	Add-on support contract and product registration
Support Contract/Annual Support Fee	Not available	Annual support contract for other subscriptions

***Gold Support billed directly by Buurst at a premium over instance pricing**

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SoftNAS Resources

- Key Technical contact:
  - Pre-Sales: Raymond Yun, Storage Architect, ryun@buurst.com
  - Post-Sales: SoftNAS Support team: support@buurst.com
- Sales Leads & Marketing contact:
  - Andy Bowden, abowden@buurst.com

Resources & Collateral

- Demos available
- Technical Office Hours
- Customer Presentations
- Datasheet
- Sales Battlecard
- Use Case docs (pending)

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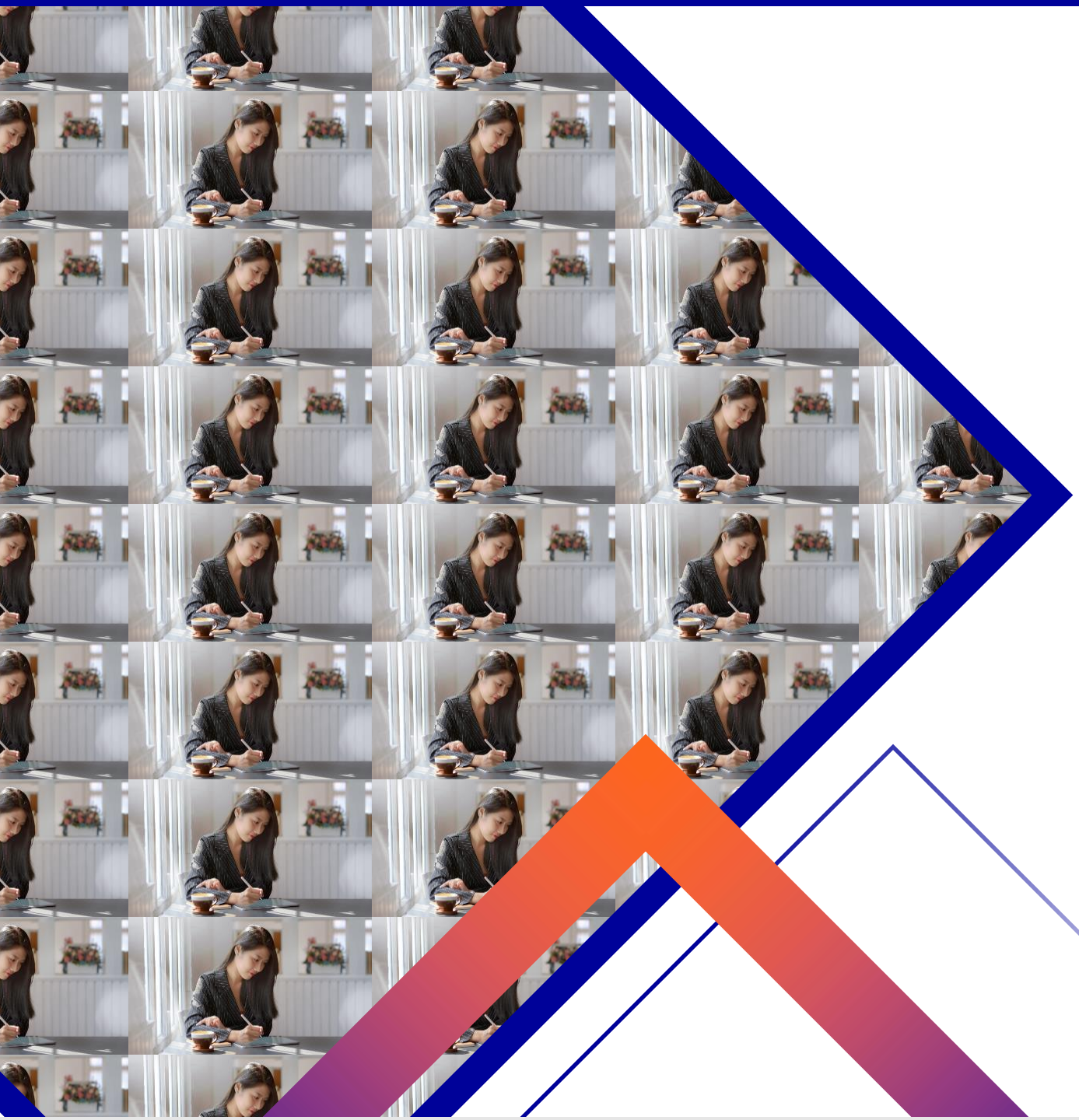

Thank You!